

# Rental Assist

12/2/20



### Who We Are

A group of working professionals who supplement income with real estate investments.



Vaishali Chattopadhyay



Dongwoon Bai



Sepehr Sahba



Paul Pollack

### Tenant Issues Are Never Convenient

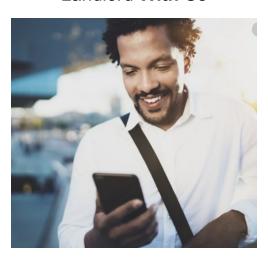
It's 30°F outside and a tenant's heat is not working!

#### Landlord Without Us



Why are no HVAC companies picking up? I don't have time for this today!

#### Landlord With Us



What a life saver! I don't have time for this today.

## Real Estate Agents Are Expensive

### **Coordinate Showings Without Agent**

Landlord Without Us

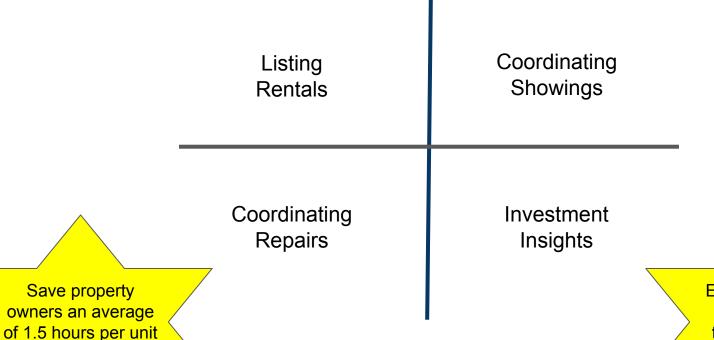


Landlord With Us



## **Introducing Rental Assist**

A Unique Service In An Underserved Market



per month!

Ensure investment performance through data and insights!

### **US Rental Market Analysis**

### \$88B+

property management industry revenue

136.57M

housing units in the U.S

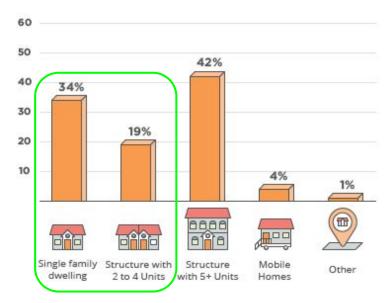
36.6%

are rental properties

**7.2M** 

more renters in 2025

### **Types of Structures Renters Live in:**

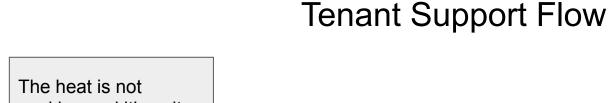


136M \* 36% \* 53% = **28M** rental units (Total Addressable Market)

## **Comparative Analysis**

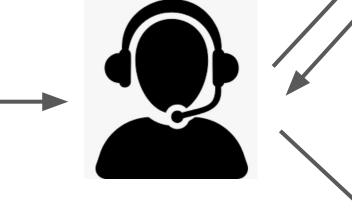
	Rental Assist	Property Manager	Home Warranty	Buildium	Zenplace
Automated Repair Coordination	V	<b>V</b>			
Listing and Showing Coordination	<b>V</b>	(Extra Cost)		(Extra Cost)	(Extra
Financial Insights	V			(Extra	
Average Unit Cost	\$39	\$250*	\$65	\$50	\$99

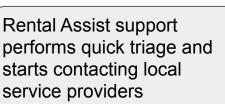
<sup>\*</sup> Assuming 10% fee, rent of \$2500/month/unit



The heat is not working and it's quite cold in here!









Landlord receives app notification with prompt

Confirmed Appointment

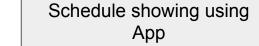
Monday 3pm

Tenant receives confirmation of the scheduled appointment

### **Tenant Prospecting**

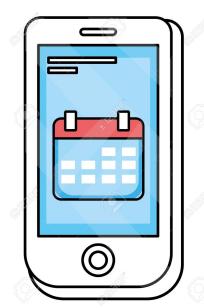
Real Estate Agent lists rental unit

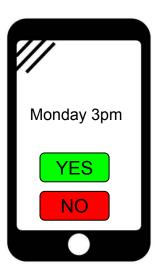
Zillow REDFIN Ptrulia MULTIPLE LISTING SERVICE



Landlord and prospective tenant receive calendar invites with instructions







### **Data Strategy**

- Offers a comprehensive view of a property's current and future potential performance
  - Expected service call cost based on historical pricing
  - ROI (how does your cap rate compare to others in your region)
  - Educational Value (regional laws and regulations)
  - One Time Property Assessment Package (offers detailed insight on average property repair cost, rental income, and etc. on property to a potential buyer)

#### Address



#### 56 Robin Lane QuickView

Alpine, New Jersey 07620

#### Your rent is reasonable for your area.

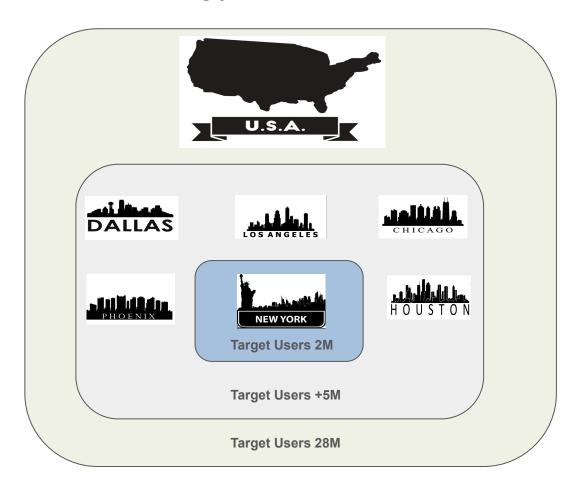


**************************************	MEDIAN \$3,848
25TH PERCENTILE \$3,273	75TH PERCENTILE \$4,426

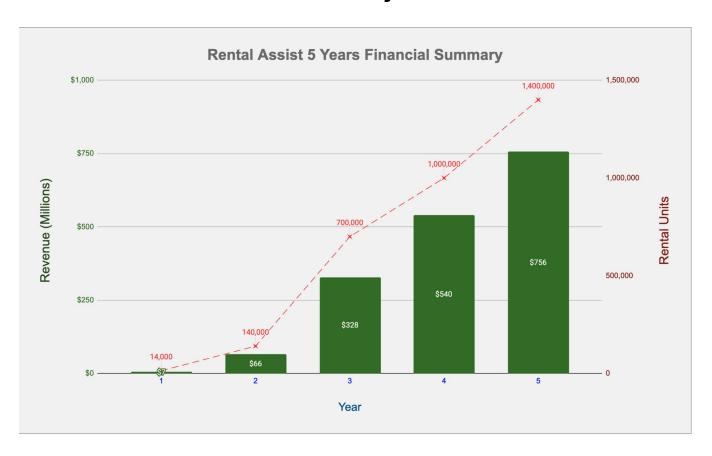
Results based on 6, 5-bedroom rentals seen within 12 months in a 5.00 mile radius.



## Go To Market Strategy



### **Financial Projections**





## Be Part of This Promising Venture!

Looking to raise \$7M

