

# Blockchain: Beyond Bitcoin

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# BREAKTHROUGH

25 years ago a ***breakthrough technology*** that ***connected people***

Connected people around the world, foundation for modern growth

Today the internet gives a new **breakthrough - BLOCKCHAIN**

Changes the way economy & businesses work  
Trust without third parties - end of corruption.  
***Create institutions like never before.***





Blockchain technology to  
**stem government  
corruption, fight crime and  
save lives!**

**Nasdaq** acquires SecondMarket  
to leverage blockchain  
technology for **pre-IPO trading**

**Overstock** to re-invent  
**public stock** market using  
blockchain technology

**Bank of America, Citi,  
Goldman, JPM, HSBC + more**  
banks join to form blockchain  
partnership

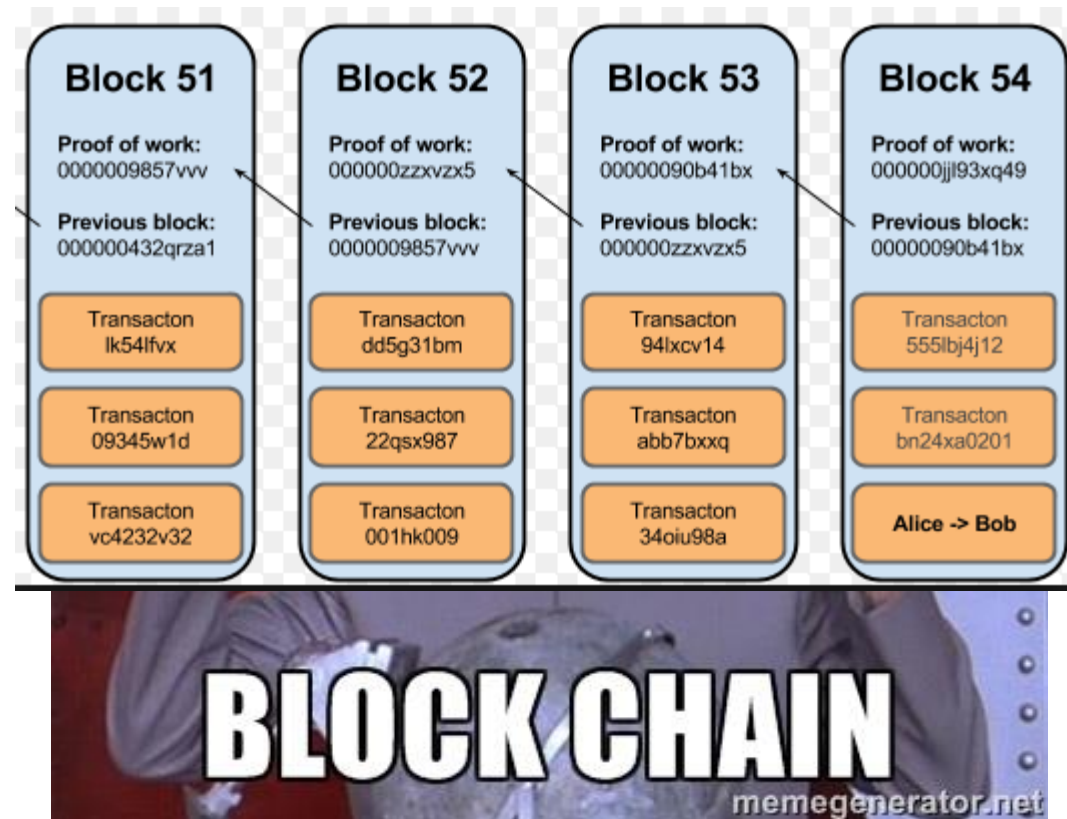
Blockchain considered as a  
**replacement for ASX  
clearing & settlement system**

**Counterfeit drugs,  
Academic certificate, High  
value goods, and more...**

# What is Blockchain

Decentralized & distributed **public ledger** of transactions

or some people call it



# Agenda

- **Blockchain**
  - Introduction
  - Underlying Technology
- **Application of Blockchain**
  - Smart Contracts & Smart Property
  - Financial applications
- **Risks**
- **Q&A**



# What's in a Transaction?





# Bank Completes the Transaction



- Validate Account, Funds, Signature, etc.
- Preserve Historical Record
- Dispute resolution



Pantas and Ting

**Sutardja Center**

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Berkeley Engineering



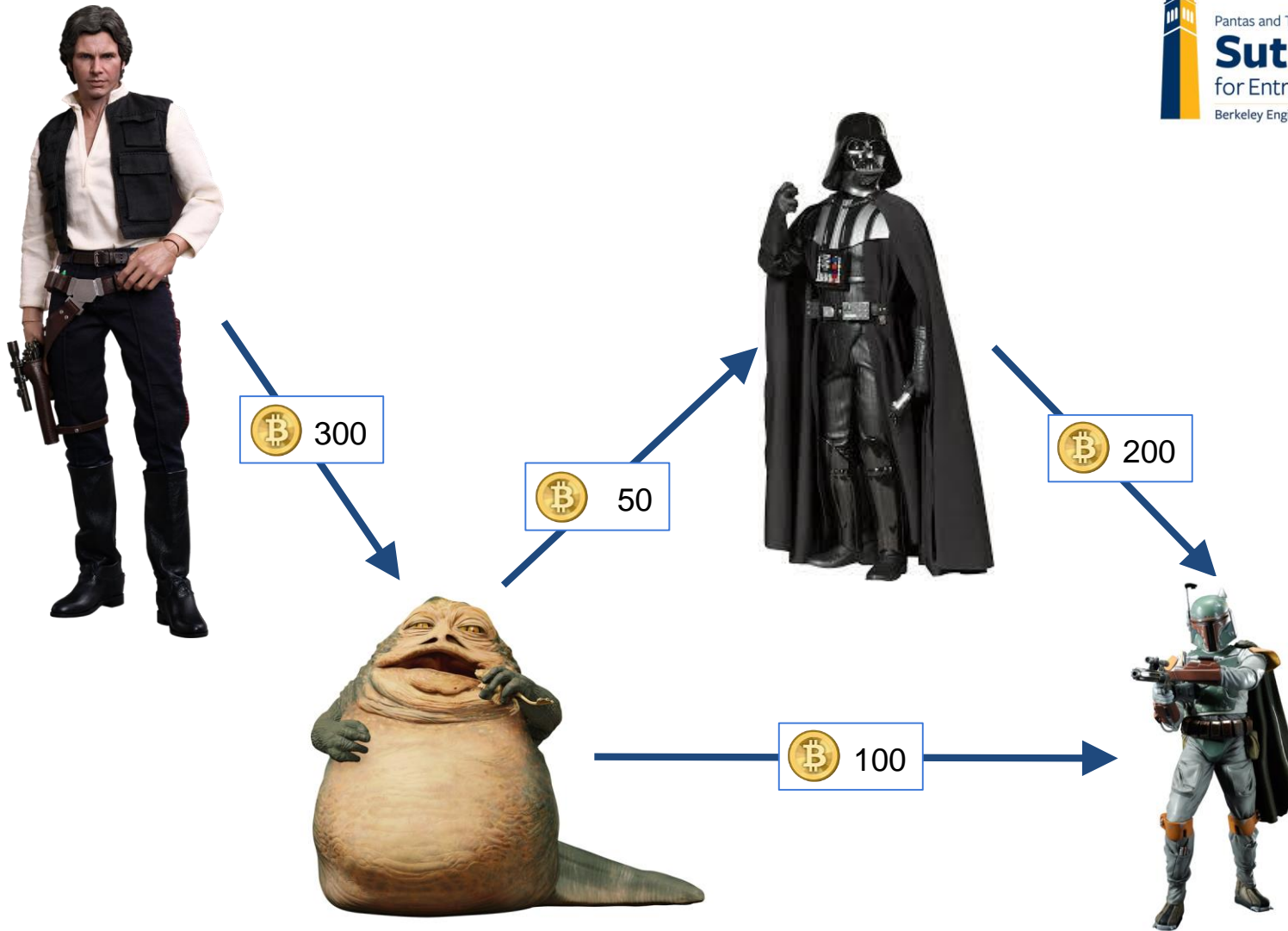
**Bitcoin**

**A NEW HOPE**





***Abstract. A purely peer-to-peer version of electronic cash would allow online payments to be sent directly from one party to another without going through a financial institution.***

***Digital signatures provide part of the solution, but the main benefits are lost if a trusted third***









# Bitcoin has a Public Ledger

From	To	Amount
Han Solo	Jabba	 300
Jabba	Darth Vader	 50
Jabba	Boba Fett	 100
Darth Vader	Boba Fett	 200
...	...	...

**If the Ledger is  
Public, I'll just send  
all of Jabba's money  
to me.**







# Transactions are Signed with Private Key

From	Signature	To	Amount
Han Solo	z0D8Pm9ITT	Jabba	 300
Jabba	04GNav84TI	Darth Vader	 50
Jabba	fBC5cV0edM	Boba Fett	 100
Darth Vader	mG6VnIKrQL	Boba Fett	 200
...	...	...	...

I don't want people  
to know I paid Boba,  
and my Jedi Mind  
Tricks don't work on  
a public ledger!



# Ledger is both Pseudonymous and Traceable

From	Signature	To	Amount
RFloXpoYC	z0D8Pm9ITT	z4ZFAMEI0i	 300
z4ZFAMEI0i	04GNav84TI	CHRouGK9WN	 50
z4ZFAMEI0i	fBC5cV0edM	MIACIZmSX6	 100
CHRouGK9WN	mG6VnIKrQL	MIACIZmSX6	 200
...	...	...	...



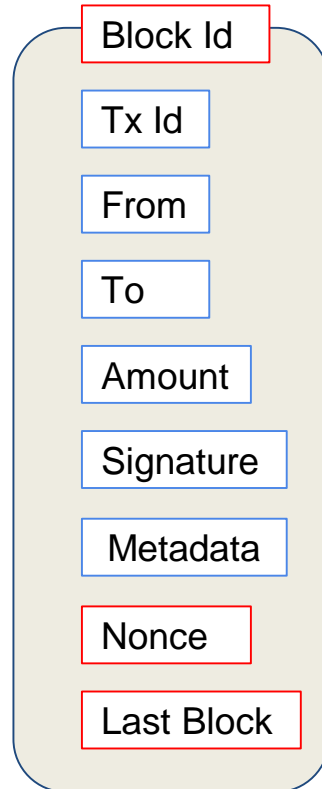
**I'll just hijack the ledger.**



**Attacking the blockchain is not my idea of courage. It's more like, suicide.**



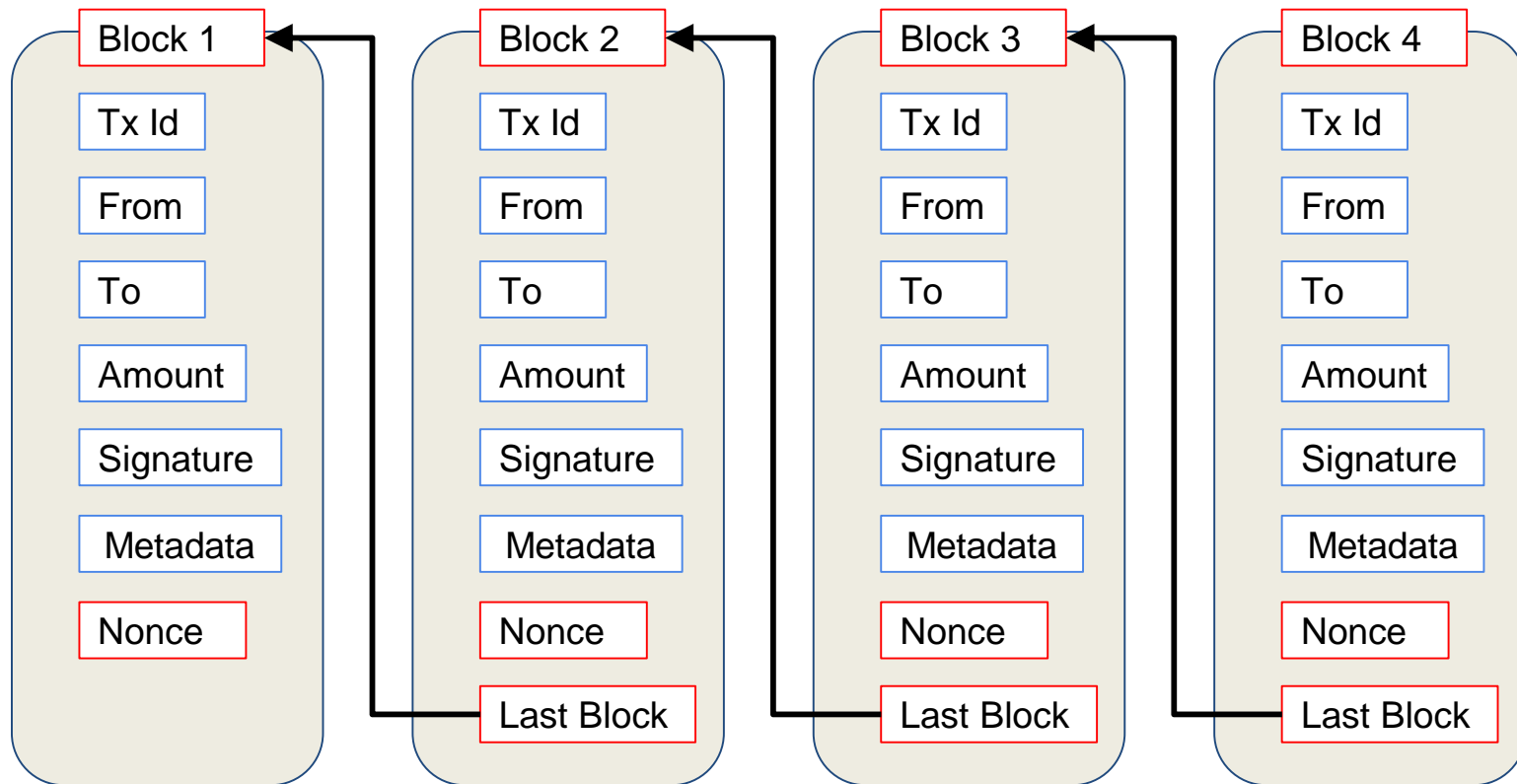
# Transactions are grouped into Blocks



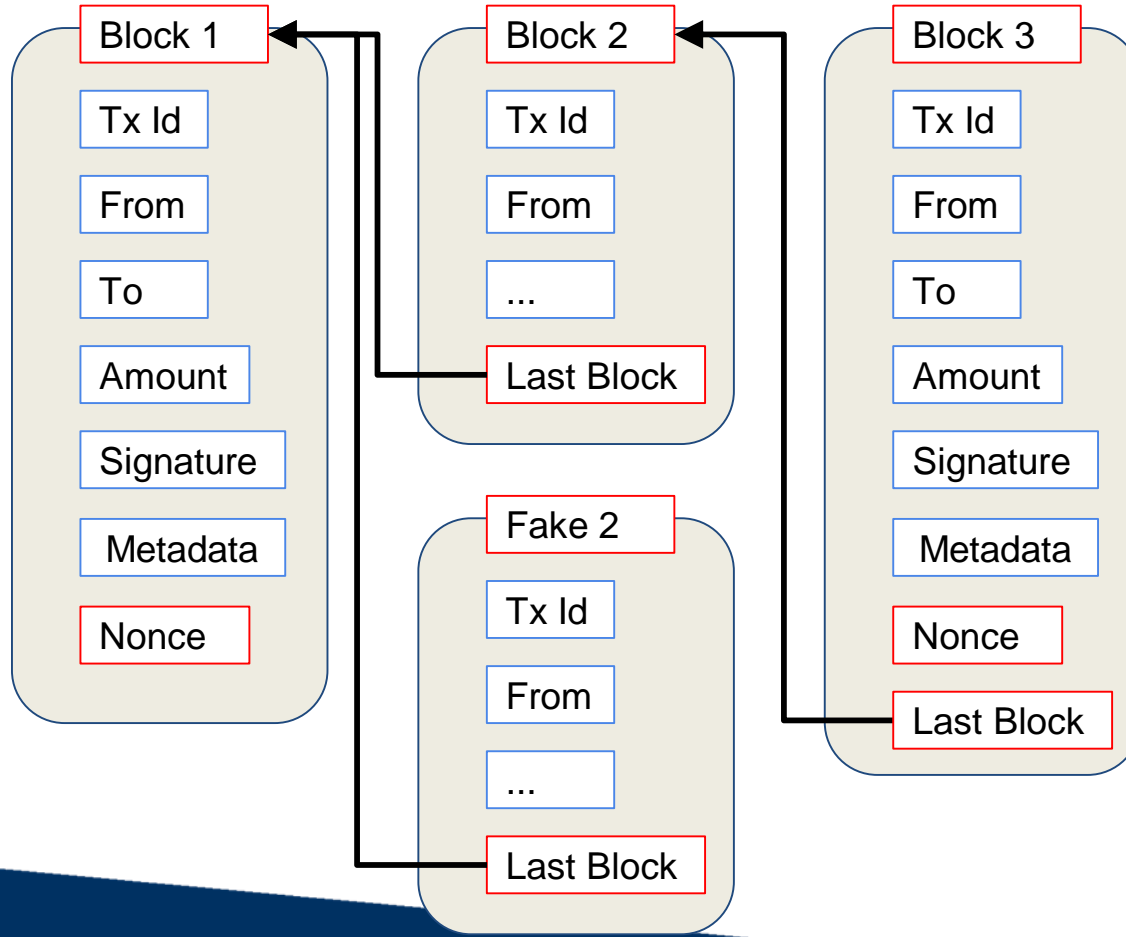
**Nonce is just a solution to a puzzle**

e.g. Pick a number such that the hash of all the blocks content has 3 leading 1's.

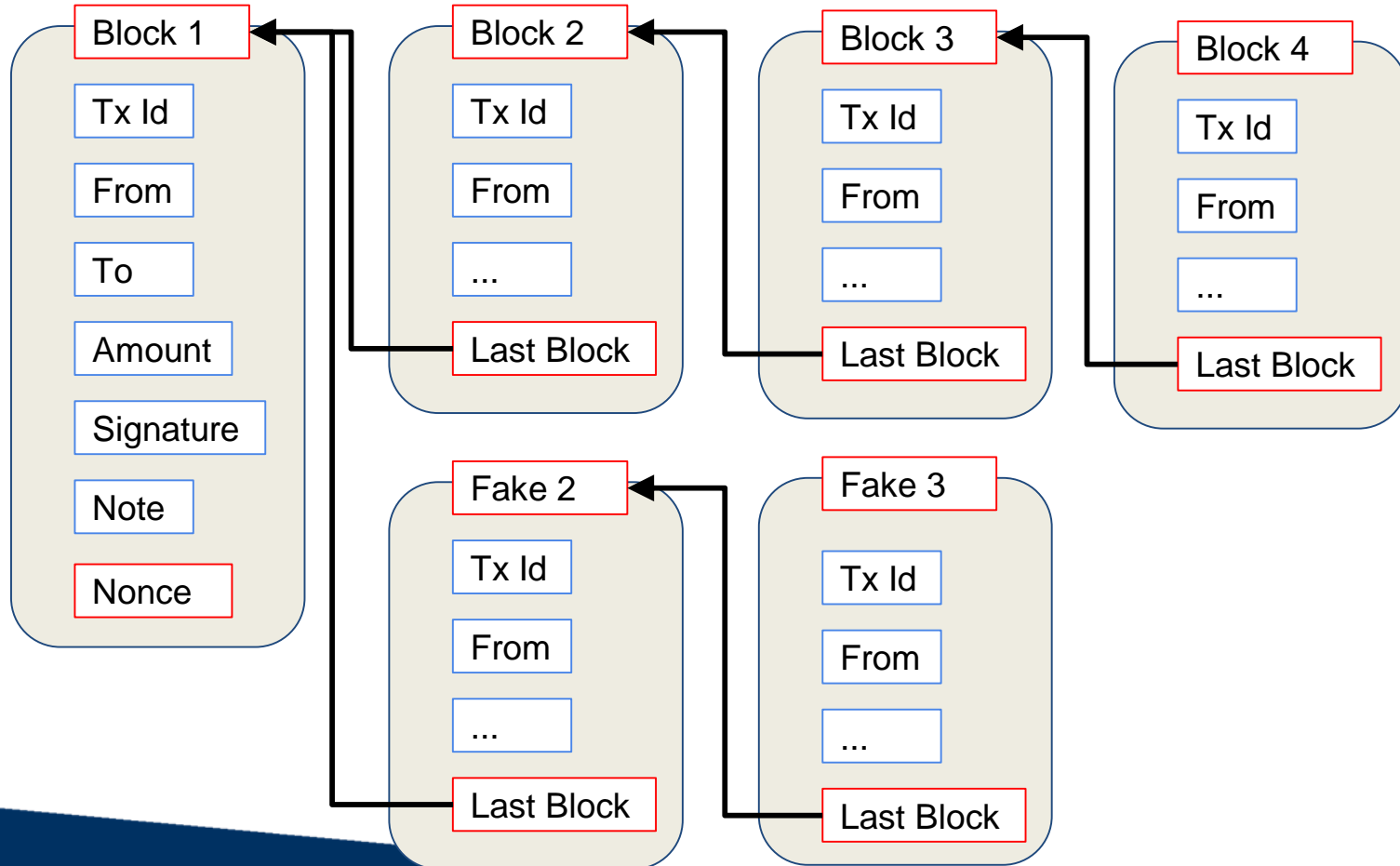
# Transactions are Grouped into Blocks and Chained



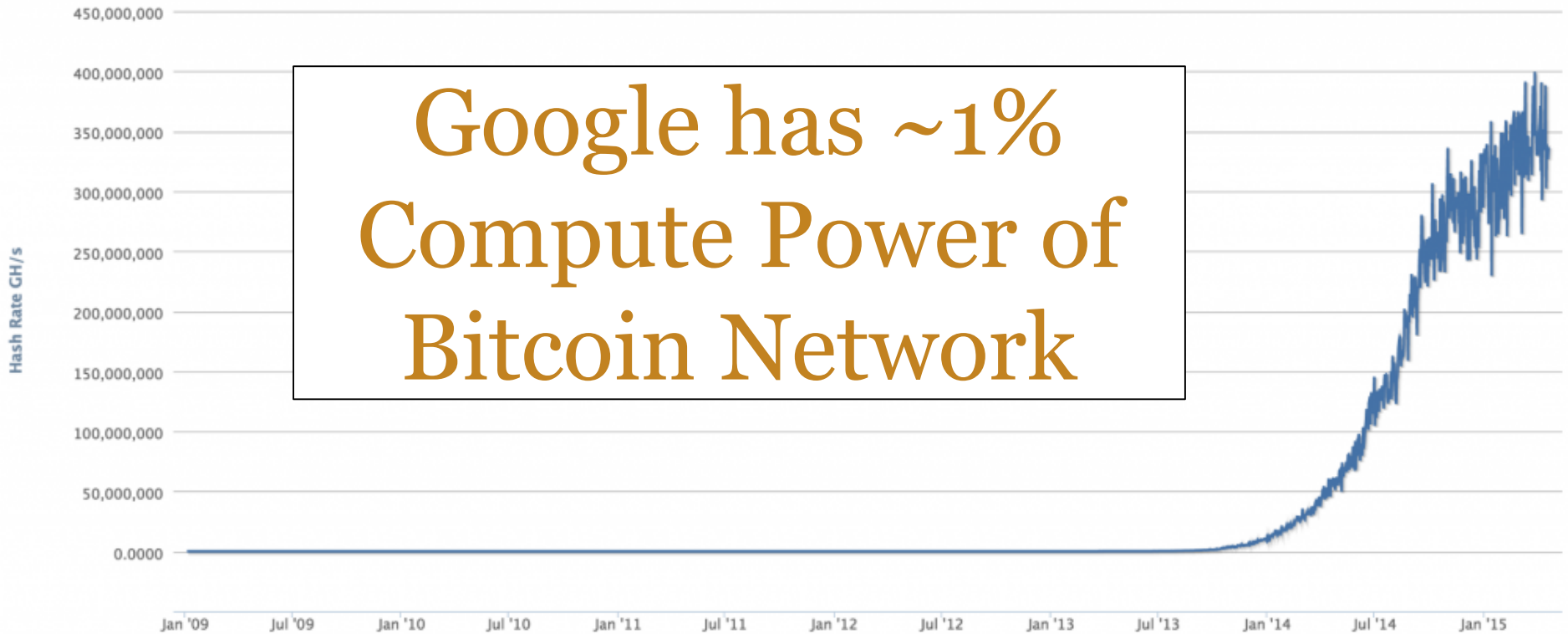
# Blocks are Grouped into Chains



# Fraudulent Blocks are in a Race



Hash Rate  
Source: blockchain.info



Google has ~1%  
Compute Power of  
Bitcoin Network



# Properties of the Blockchain

- Public Ledger
- Pseudonymous
- Fault Tolerant (No Central Authority)
- Distributed Transactions
- Good for Untrustworthy/Hostile Environments

# Applications of Blockchain

- Non-Financial Applications
- Financial Applications

Nick Szabo (1994): [Inventor of Smart Contract](#)

# Smart Contract

**“Smart contracts are really the killer app of the cryptocurrencies world.”**

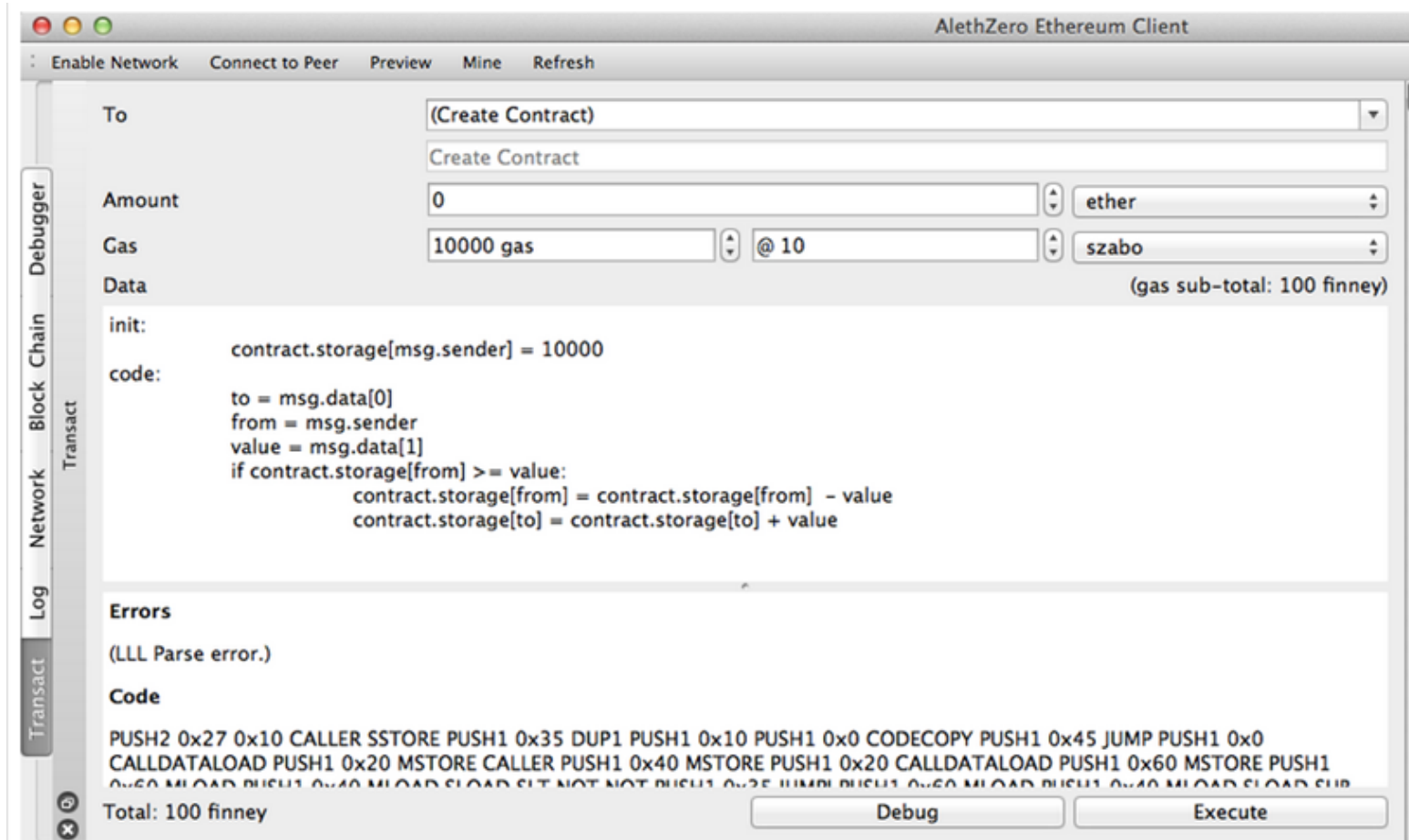
# What is Smart Contract?

Computer Program that automatically executes the terms of a contract



- **Self-Enforceable**
- **Transparent**
- **Faster**
- **Cheaper**

# Easy to create contract

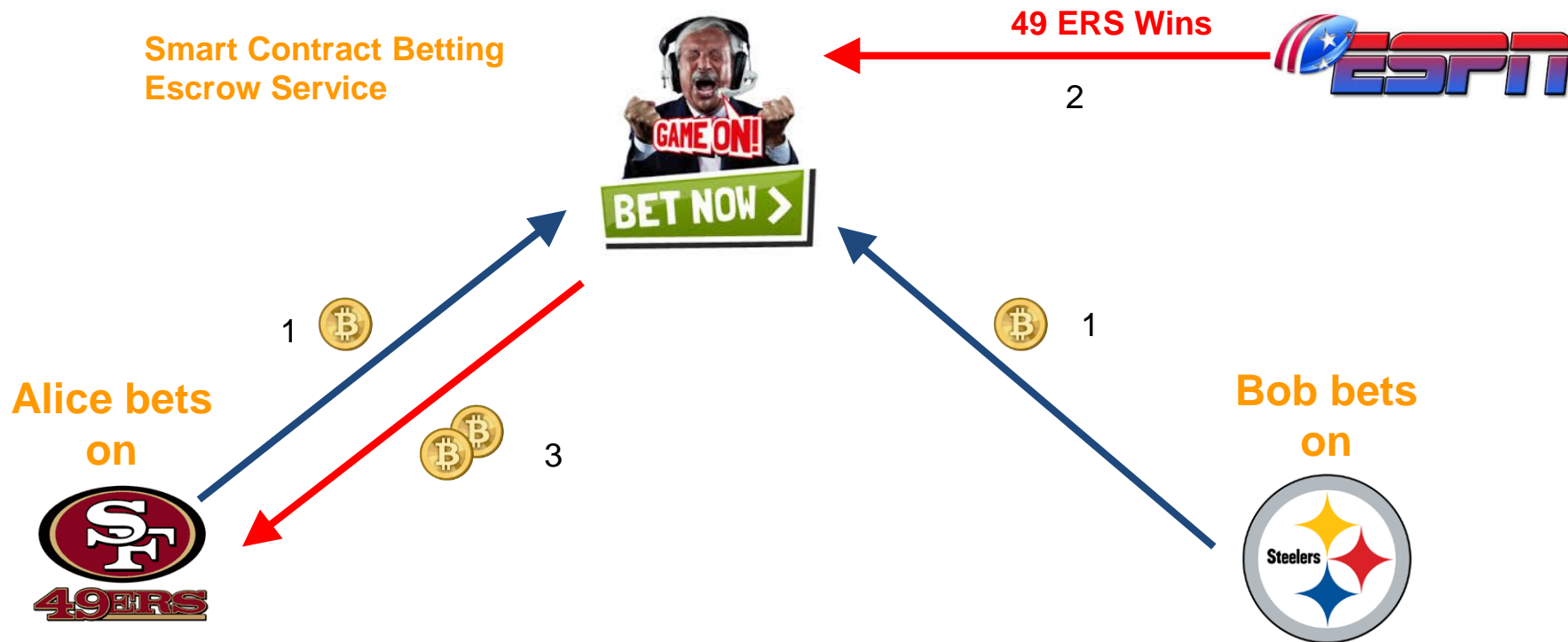


# Smart Contract: Escrow Service





# Example: BET



# Smart Property

Physical Property whose ownership is controlled by via a blockchain using smart contracts.

Smart Property also includes non-physical property such as shares in a company or access rights to a remote computer.

Examples: Smart Phones, Cars, Houses, Diamonds, Shares etc.

# Example: AirBnb Vacation Rental Business Model: A Brokerage Service



Booking Model



**Both Guest and Host rely on AirBnB for Trust: AirBnb charges hefty fees for providing “Brokerage service”.**

# Smart Property: Applied to AirBnB Business

- Assumption : “Locks” are Internet enabled.
- AirBnB “Brokerage Service” now becomes “Escrow Service”:
  - “Guest” and “Host” enters an agreement regarding “Payment” for renting.
  - Smart Property Token (“key”) is delivered to smart device ( phone or wearable device) for the duration of the stay once payment is received.
  - Guest Need not Trust Host--Past History/Rating of the renter from blockchain (public ledger)

**Brokerage Services like AirBnB and Uber go through transformation.**

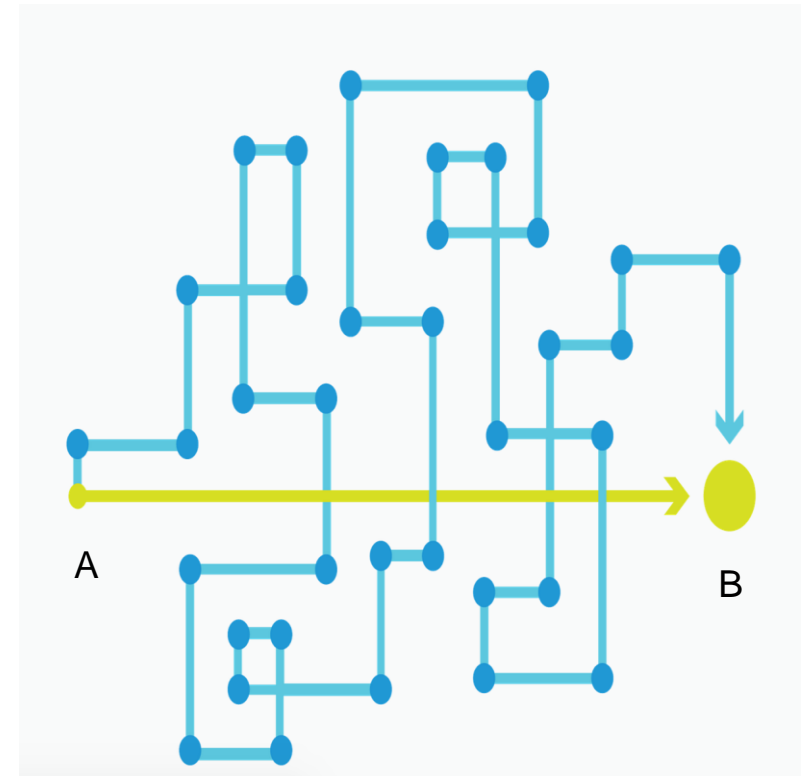
# Financial Applications

- Private Securities
  - Private companies to raise fund by selling shares
  - Example: Chain, Medicii, Coinsetter, Augur, Bitshares, etc.
- Remittance Services
  - Ex: Music royalty payment, Pre-paid phone charges, Forex transactions, etc.
- Insurance
  - Insuring properties, goods, valuables, etc through smart contract
  - Example : EverLedger

# Private Equity : NASDAQ

## NASDAQ Private Market:

- Launched in 2014 for Equity ownership (cap table) and relationship management
- Inefficient Process:
  - Slow
  - Multiple intermediaries

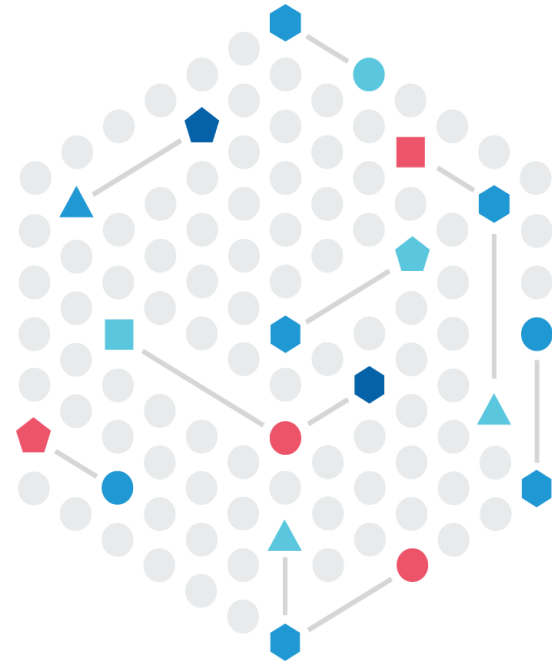


Source: chain.com



# NASDAQ - Chain Tie up

- Blockchain based solution for Private Equity Market
- Advantages:
  - Efficient ( no 3rd party)
  - Traceable
  - Faster



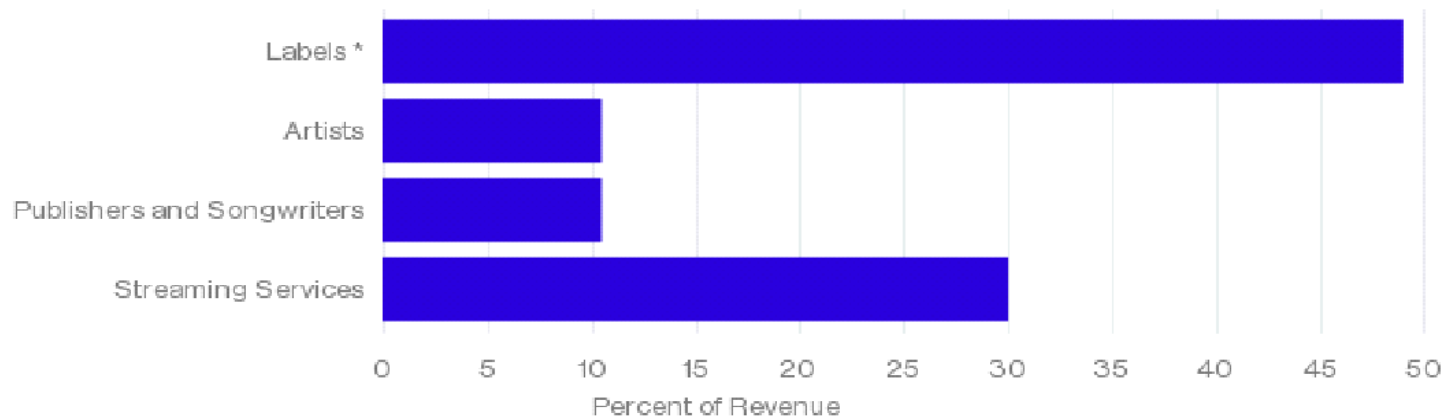
Source: chain.com

# Music Royalties

## Current Framework

### Who Gets What From Streaming Subscriptions

Record labels end up with most of the money from your monthly Spotify bill.



Source: Berklee Institute of Creative Entrepreneurship

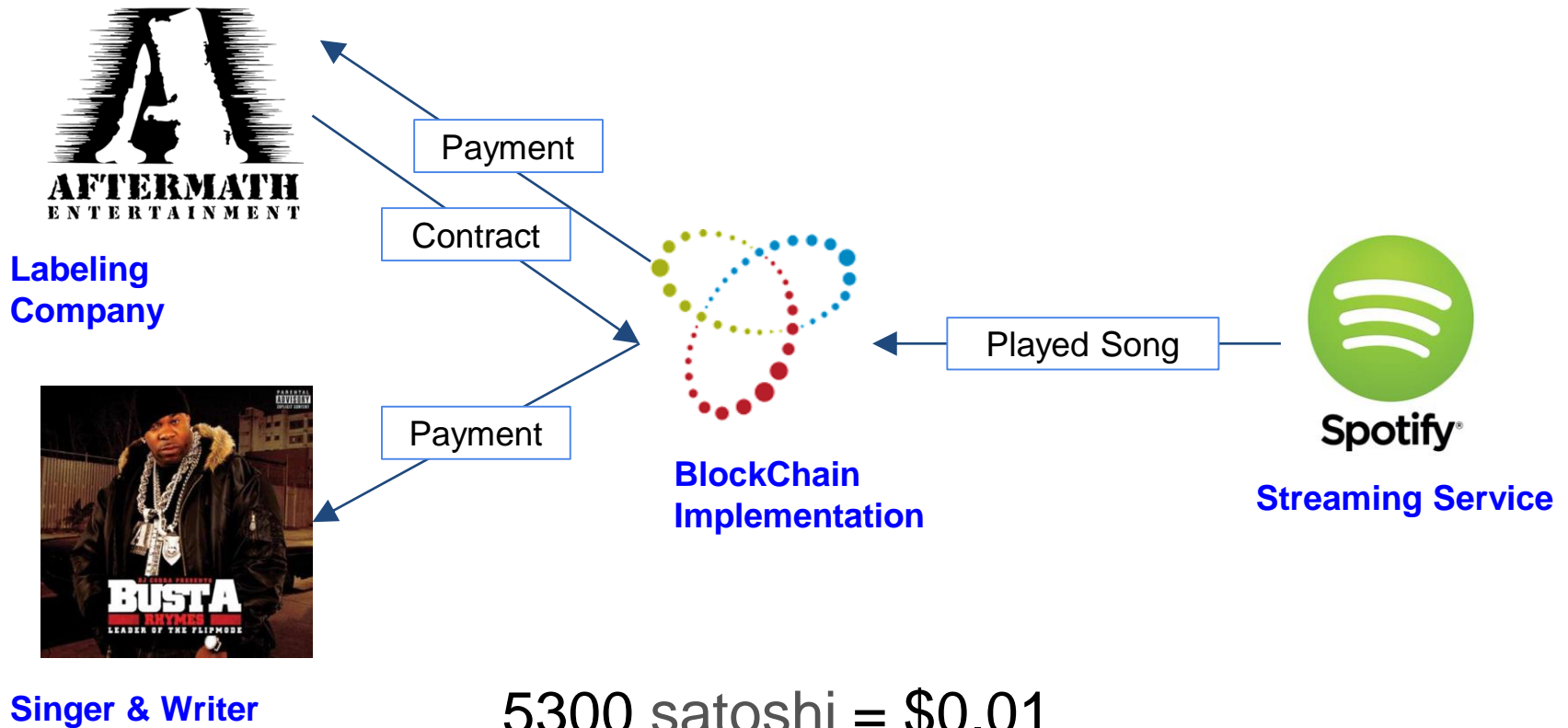
\* The deals between artists and labels vary. Berklee estimates that artists get between 13 and 22 percent of the per-stream royalties that their labels bring in. This graphic takes the middle of that range.

Bloomberg 

### Current Rev Share Framework lacks:

- Transparency
- Accuracy
- Slow

# Music Royalties: as Smart Contracts



# Risks & Conclusion

- Change is constant, but people are hesitant to change!
- How can intermediaries stay relevant with blockchain?
- Scaling has headwinds in terms of bootstrap issues
- Government regulations bureaucracy!

# Thanks

## Q&A

# Risks

## Significant adoptions risk due to:

- Behavioral change in trade without a trusted 3rd party
- Government regulations
- Illegal activities ( Money laundering )
- Scalability
- Quantum Computing Advancement

# Non-Financial application

- Notary
  - Convenient, fast and private
  - Example : Stamperey
- Music Industry
  - Simplifying the royalty distribution

# Bitcoin Whitepaper - 10/31/08

## Bitcoin: A Peer-to-Peer Electronic Cash System

Satoshi Nakamoto  
satoshin@gmx.com  
www.bitcoin.org

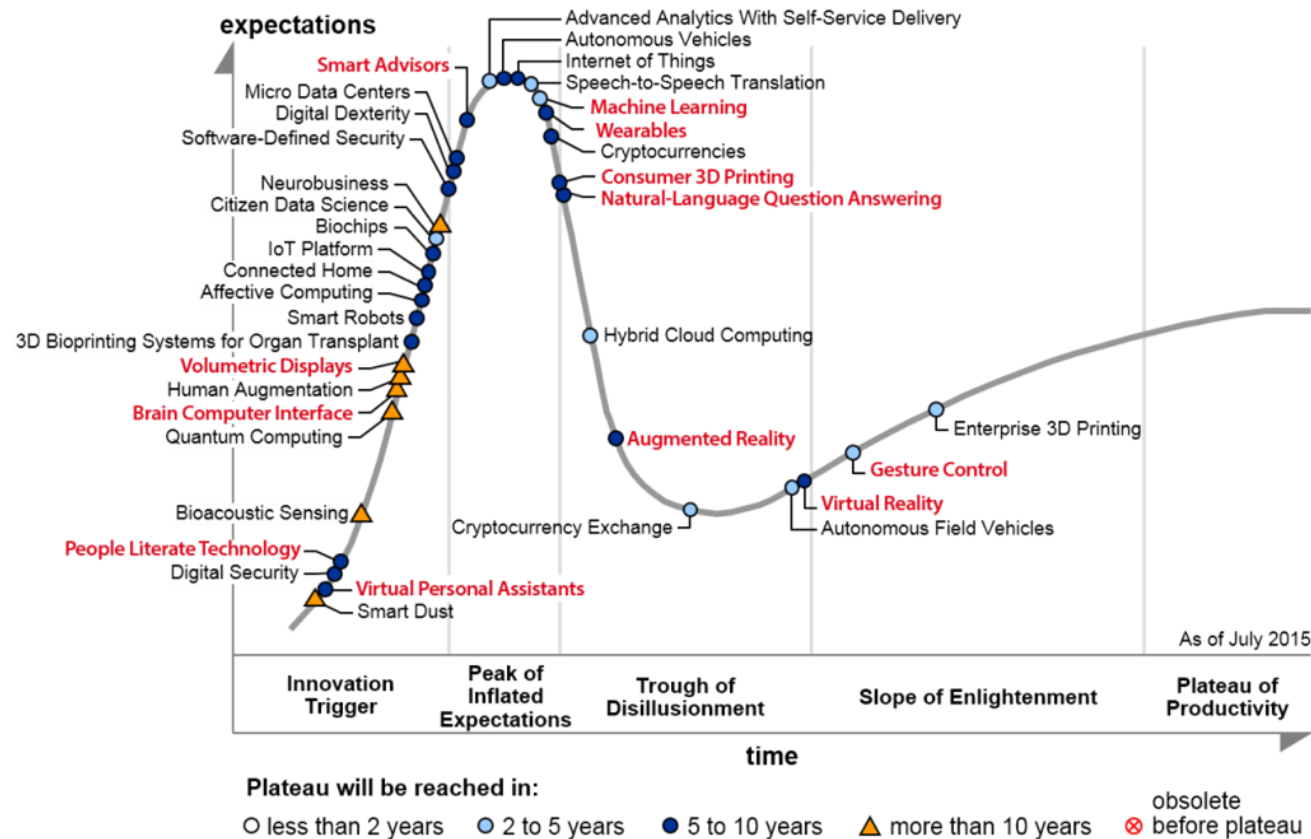
**Abstract.** A purely peer-to-peer version of electronic cash would allow online payments to be sent directly from one party to another without going through a financial institution. Digital signatures provide part of the solution, but the main benefits are lost if a trusted third party is still required to prevent double-spending. We propose a solution to the double-spending problem using a peer-to-peer network. The network timestamps transactions by hashing them into an ongoing chain of hash-based proof-of-work, forming a record that cannot be changed without redoing



# Bitcoin to USD



# The Emerging Technology Hype Cycle (2105)

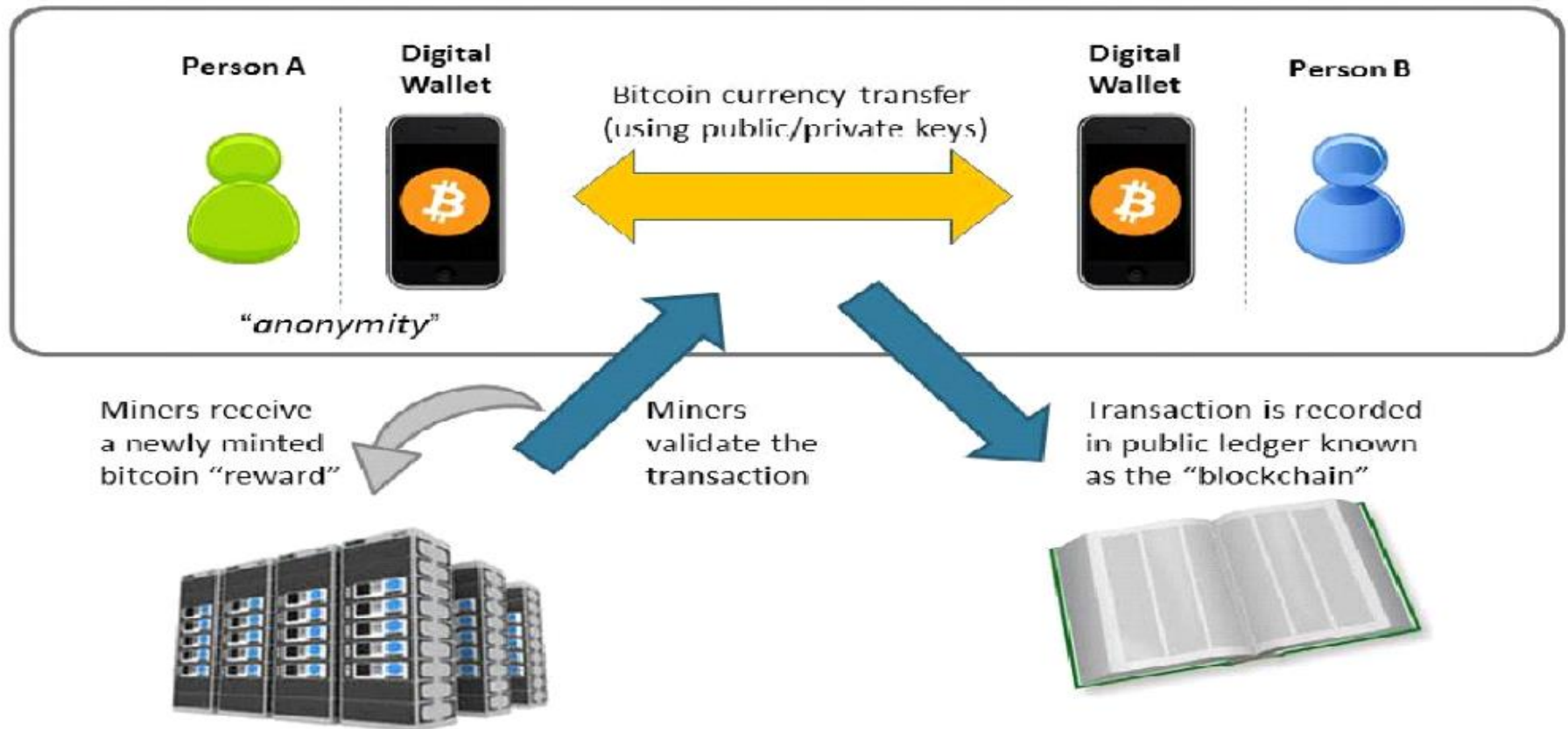


\*Adapted from "Gartner Emerging Technology Hype Cycle 2015"

# Music Royalties as Smart Contracts

Artists often claim that streaming service providers and labels are making money off of streaming, which has generated massive distrust and anger among artists.

Streaming services pay the labels, who typically pay nothing to the artists.



# placeholder for headlines for blockchain

money.cnn.com/2015/05/11/technology/nasdaq-bitcoin-technology/index.html

Visited - Yahoo! Yahoo! Backyard Yahoo! IT Support

CNN Money Business Markets Tech Media Personal Finance Small Biz Luxury

stock tickers

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## Nasdaq will start using Bitcoin technology

Recommend 1.9k

By Jose Pagliery @Jose\_Pagliery

Landing | Tue Sep 15, 2015 1:14pm EDT

## Nine of world's biggest banks join to form blockchain partnership

LONDON | BY JEMIMA KELLY